## **Celerya**Enjoy your business



# INTEGRATE EVERYTHING TO INNOVATE NOW



## Why Celerya

Data Exchange Strategy more important than ever ...



UNLEASH DIGITAL INNOVATION
ACROSS BUSINESS FUNCTIONS







Integrate everything to accelerate innovation with a unique digital language



Optimize and accelerate data exchange for faster time to value



Connect every actor in the supply chain with faster and easier processes



**Data monetization** 

## WHAT MAKES THE DIFFERENCE?



FUTURE PROOF YOUR BUSINESS
TO BECOME AN INTELLIGENT
AND AUTOMATED ENTERPRISE





Celerya developed SYD, a patented system capable to convert any company's data repository into saleable digital data accessible from third parties.



## ACCELERATE CONNECTIVITY FOR ANY-TO-ANY AND THIRD-PARTY APPLICATIONS

## **Inefficient Supply Chains**



Every business transaction involves multiple actors:
Producer, Supplier, Customer and Distributor

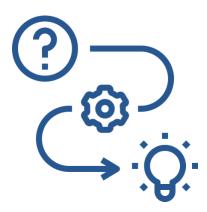


Communication and data exchange across heterogeneous management systems



Data exchange processes are extremely complex and costly





## **Pain Points**

One of the most well-known issues for business is data exchange within supply chains



**Existing solutions are obsolete** and complex to manage



**High operating costs** 



Waste of time in unprofitable activities



Companies' productivity is adversely impacted



Lack of data control and security



## Direct and Indirect Effects

















### **Business Top Priorities**

## **DESIRED OUTCOMES**

- Connected and simplified business processes
- Automated processes
- Faster time-to-value
- Frictionless experiences

## **BUSINESS PRIORITIES**

- Grow efficiency and productivity
- Foster engagement and collaboration across the supply chain
- Gain business agility
- Reduce cost and operational expenses

#### TECHNOLOGY HURDLES

- Process complexity
- Heterogenous management systems
- Distributed landscapes
- Disconnected processes





#### The Idea



- Easy and smart access to data
- An open and simple system that anybody can adopt
- Control and ownership of data



#### The Solution



- Provide tools to extract and share data
- Provide a comprehensive open platform
- Easy set up and ready-to-use



The Revolution



- DATA SHARING with a unique digital language
- Celerya can incorporate any existent standard
- Celerya is scalable
- Data Monetization



### **What SYD Does**

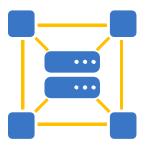


**Extracts Data** 





**Exchanges Data** 





**Data Monetization** 





Celerya wants to become a new global communication standard.

It provides a unique digital identity to any product or service around the World.



## **Explore Celerya**

#### **EASY INTEGRATION**

syd's flexible local software container enables easy API configuration with no need for custom development, streaming integration



#### **DATA OWNERSHIP**

SYD ensures data integrity and safeguards ownership by encrypting all data and workflows with a unique Customer Key



#### **UNIQUE DIGITAL ID**

SYD ensures every product is assigned a digital identity, simplifying management throughout its entire lifecycle



#### **DATA MONETIZATION**

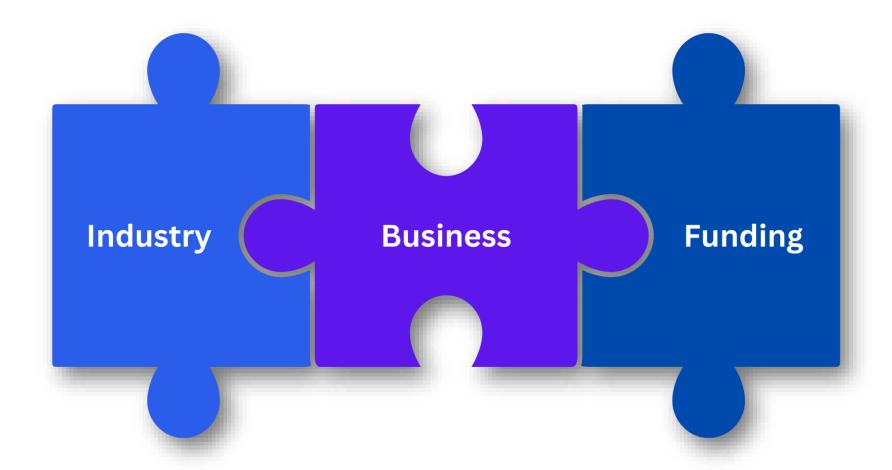
SYD facilitates the transformation of increasing volumes and types of data into an asset, providing data owners with the opportunity for monetization



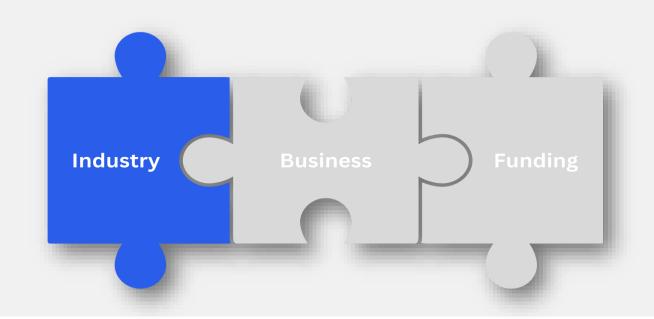


## **3-Pillar Strategy**

The 3 Pillar Strategy has been implemented to 1) define **industries to focus on**, 2) determine **tools**, **partnerships** and market **positioning** to penetrate value-adding business segments, 3) **fund** operations accordingly







Define **industries** and business **segments** that add values





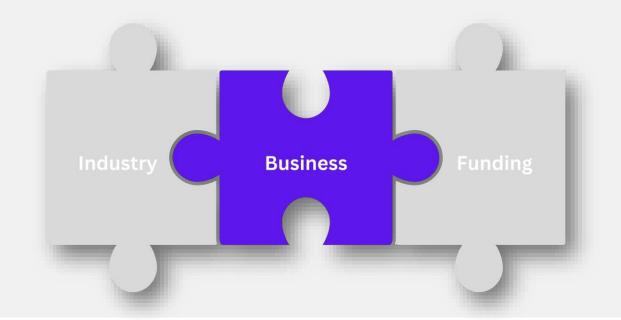






Client portfolio has proven to be widely diversified by relying on **network effect** and early adopters **referral** supporting the successive adoption of SYD along and across their network





Determine strategy, partnerships and market positioning to penetrate value-adding business segments



Revenue Segment





3 M to 100 M



**Industrial Cleaning** 

12 M



Logistics

20 M

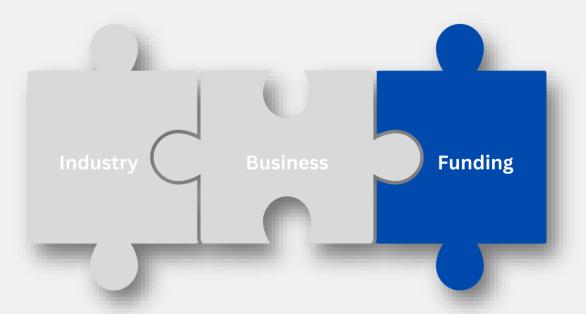


**Wealth Management** 

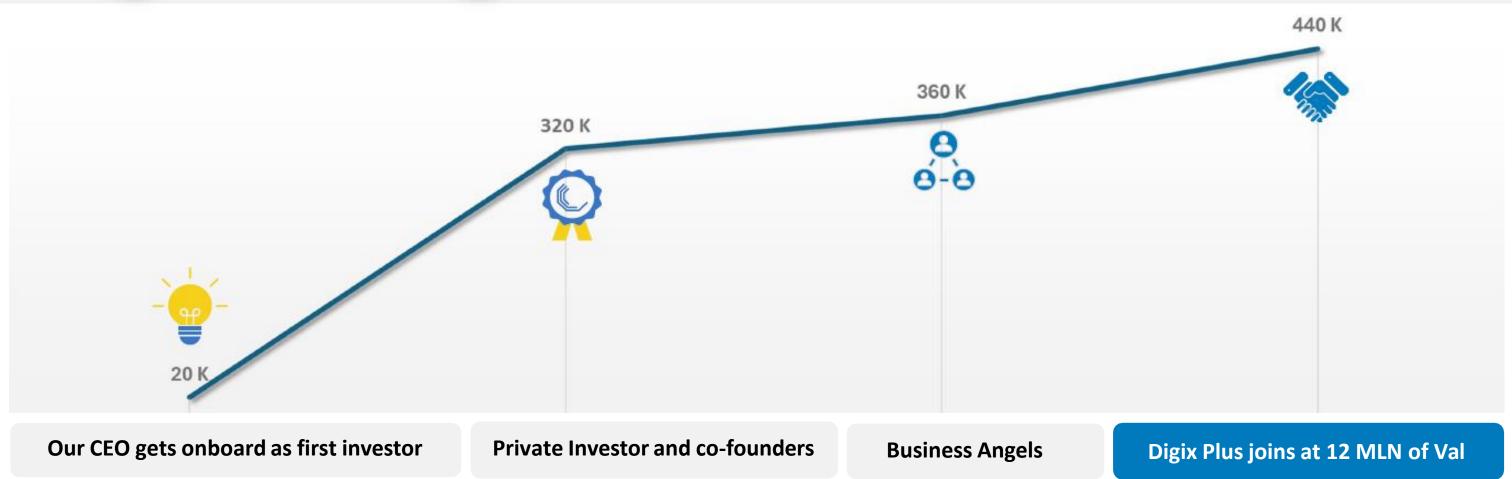
Boutique - SIM

SYD has been firstly tested on SMEs and then effectively implement on first adopters regardless Revenue "dimensions" and business core of operations





#### **Fund** operations accordingly





#### **Founders**

Celerya was founded in 2020 from a smart team with more than 20 years of industrial experience



Claudio
Lupica Rinato
Founder & CEO



Dario
Martinelli
Founder & CIO



Marco Mazzini Founder & COO



Gian Luca Scatena Founder & CFO





### **Key People & Strategic Alliance**

#### Tech & Al



Dario Cereser



Enrico
Busto
Head of R&D 1 exit in his career

#### **Marketing & Sales**



Oana
Erimia
Head of Market Expansion



**Senior Sales** 

#### Finance, Legal & Investor Engagement



Giovanni Cuniberti

**Financial Advisor** 



Pasquale Zaccarella

**Investor Relations** 



Cesare Varallo Food Lawyer

#### **Industrial Partners**





## Digix Plus at a glance













RUN DIGIX
RUN DIGITAL
RUN BETTER





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