# Celerya® Enjoy your business





27/03/2024

# Why Celerya

The world of business has its own challenges. Bureaucracy, disorganization and lack of collaboration have negative effects on business results.

Nowadays business is a continuous exchange of information.

"Celerya has been created to bring efficiency and simplicity to the Business World, starting with an easy way to exchange data".



**Principle I** 

Celerya developed SYD, a patented system capable to translate any company's database into saleable digital data accessible from third parties.







# Inefficient **Supply Chains**

### Supply chains actors generate and utilize different and several data

To exchange data Companies rely on heterogeneous systems usually old and hard to use

These systems make the data exchange extremely complex and expensive



# Known Issues



Supply chains data exchange is one of the most well-known issue

Existing solutions are obsolete and complex to manage

Unprofitable activities

Additional costs

Waste of working time



Companies' productivity is hit negatively





# **Direct and Indirect Effects**

- $\rightarrow$  Bad perception of the company's trend
- $\rightarrow$  Lack of organization
- $\rightarrow$  Risk to violate rules
- $\rightarrow$  Increase of stress levels
- $\rightarrow$  Increase of management costs
- $\rightarrow$  Loss of competitiveness

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## **The Idea**



- The possibility to access information  $\rightarrow$
- $\rightarrow$ adopt
- Control and property of the data  $\rightarrow$

## An open and simple system that anybody can



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- The possibility to access information  $\rightarrow$
- $\rightarrow$ adopt
- Control and property of the data  $\rightarrow$

# **The Solution**



- Provide tools to extract and share data  $\rightarrow$
- Provide a comprehensive open platform  $\rightarrow$

An open and simple system that anybody can



## The Idea



- The possibility to access information  $\rightarrow$
- $\rightarrow$ adopt
- Control and property of the data

# **The Solution**



- Provide tools to extract and share data
- $\rightarrow$

# **The Revolution**



- $\rightarrow$
- Celerya is scalable  $\rightarrow$

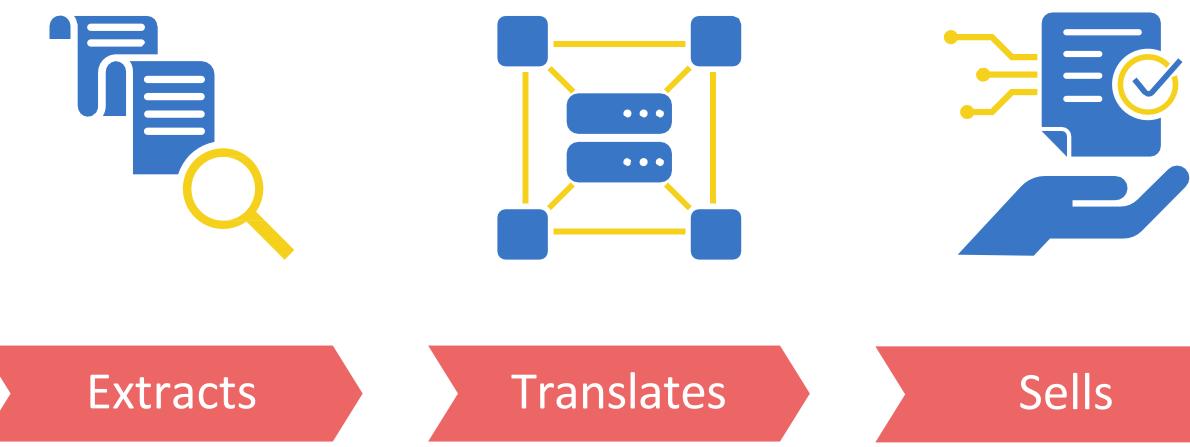


### Celerya can incorporate any existent standard

### Celerya offers a unique digital code to any entity

An open and simple system that anybody can

# What SYD Does



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**Principle II** 

## Celerya wants to become a new global communication standard.

## It provides a unique digital identity to any product or service around the World.



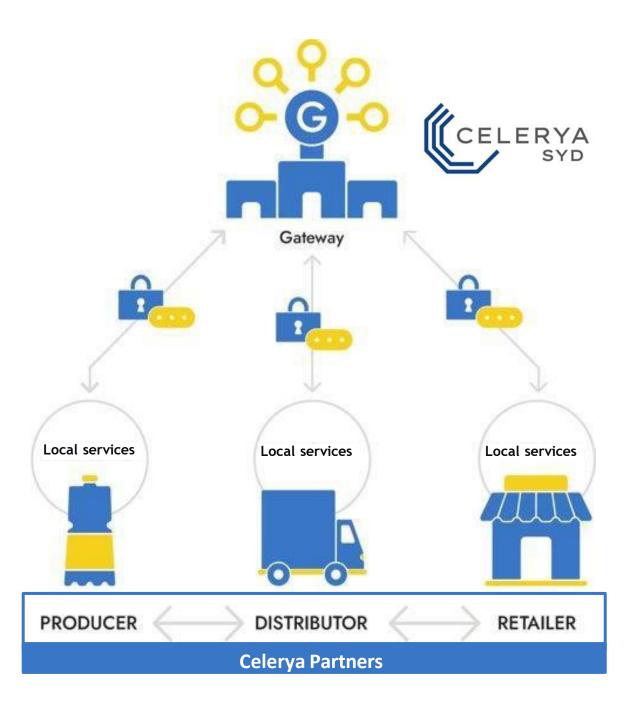


# How SYD Works

The *data producer* and the *information buyer* **sign a contract with Celerya** that becomes the only authorized intermediary among the parties.

The intermediation takes place through the Gateway that acts as a private marketplace.

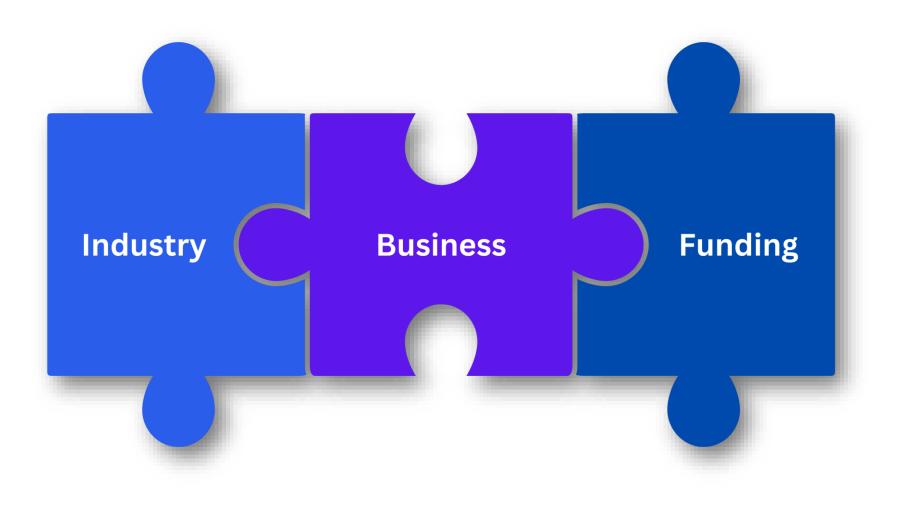
SYD is able to **deliver updated and authorized data** among the different players.



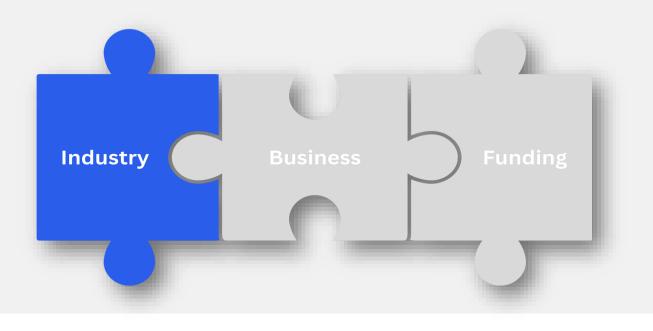


## **3-Pillar Strategy**

The 3 Pillar Strategy has been implemented to i) define industries to focus on, ii) determine tools, partnerships and market **positioning** to penetrate value-adding business segments, iii) **fund** operations accordingly







Define industries and business **segments** that add values

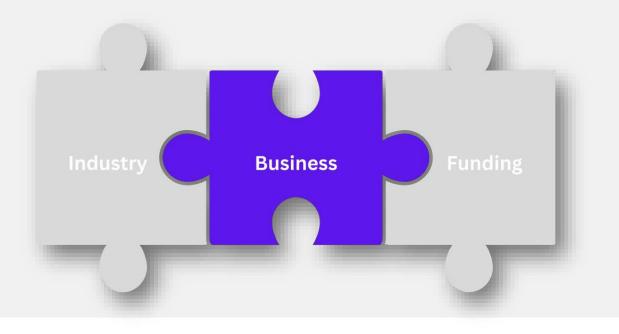


Client portoflio has proven to be widely diversified by relying on **network effect** and early adopters **referal** supporting the successive adoption of SYD along and across their network

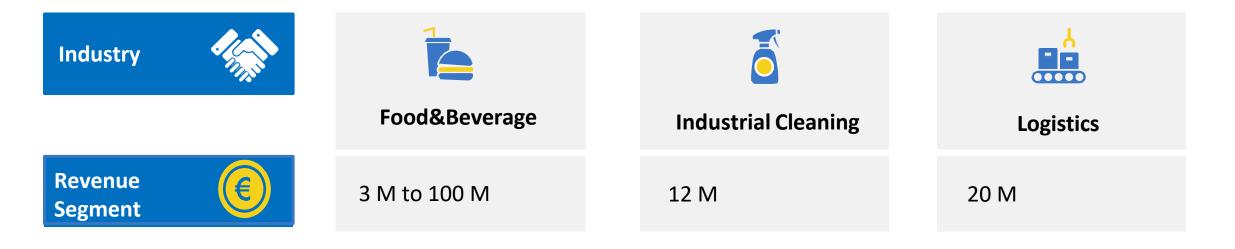


### Wealth Management





Determine strategy, partnerships and market **positioning** to penetrate value-adding business segments



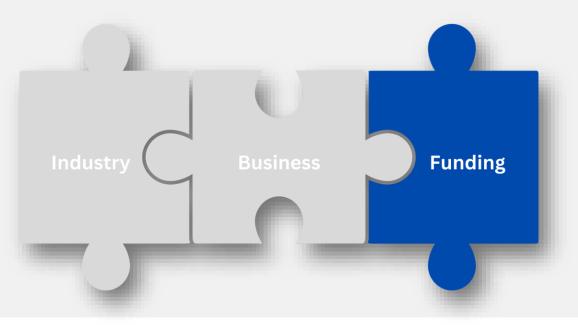
SYD has been firstly tested on SMEs and then effectively implement on first adopters regardless Revenue "dimensions" and business core of operations



### Wealth Management

### Boutique - SIM





### **Fund** operations accordingly



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### Digix Plus joins at 12 MLN of Val

# Founders



Claudio Lupica Rinato Founder & CEO

Celerya was founded in 2020 from a smart team with more than 20 years of industrial experience.



Marco Mazzini Founder & COO

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### Dario Martinelli Founder & CIO



Gian Luca Scatena Founder & CFO



## **Key People & Strategic Alliance**

### **Tech & Al**



Dario Cereser СТО



Enrico Busto Head of R&D 1 exit in his career



Alberto Chiardola **Founder**, Digix Plus



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**Oana** Erimia **Head of Market Expansion** 

### **Finance, Legal & Investor Engagement**



Giovanni Cuniberti **Financial Advisor** 



Pasquale Zaccarella **Investor Relations** 



Cesare Varallo **Food Lawyer** 

### **Partnership & Sales**

Alessandra Zarlottin **Marketing Expert** 







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